



### Introduction



# Brand guidelines are an instruction manual or rule book for how a brand communicates.

This document helps maintain coherence across every part of Unsworth Vineyards. Adhering to these guidelines streamlines our work, maintains our brand integrity, and provides our audience familiarity at every touchpoint.

Remember that these are only guidelines, and situations will arise that are not covered here. Let the information in this document—plus a little common sense—guide your creative choices.

When in doubt: come back to basics. Focus on what makes Unsworth Vineyards special.



Voice & Tone

Digital



**Brand** 

**Public Relations** 



Creative

### **Table of Contents**

01	Brand	Page 4
02	Our Consumers	Page 11
03	Voice & Tone	Page 17
04	Public Relations	Page 25
05	Creative Standards	Page 30
06	Digital	Page 54
	Contact	Page 66



### Brand



Positioning Statement Values Goals Content Pillars Architecture Timelines

**BRAND GUIDELINES** 

UNSWORTH VINEYARDS

### **Positioning Statement**

For Canadian Pinot Noir devotees, Unsworth is the acclaimed Cowichan Valley producer.

Continuing a 15-year legacy of uncompromising winemaking, Unsworth has welcomed explorers and locals alike to experience the region's most distinguished wines through site-specific selections and the flagship Cowichan Valley blend.



### Values

#### **Never Compromise**

On vision, is on quality

### Have Fun

With the team, with our friends in the Valley, and with our community

#### Sweat the Details

Each barrel, each blend, each place setting, and each relationship.

Unsworth is committed to quality wine, friendship and family.

### Goals

#### Focus on Future Growth

Celebrate and leverage Dan Wright's leadership and vision

Introduce new vineyards and our Sub-GI to maintain sourcing strategy

Define and execute on forward thinking community building strategies

Activate on cross-generational opportunity

#### Uphold & Amplify Brand Equity

Further build Unsworth's iconic status among Cowichan Valley producers

Drive quality while pushing volume on Cowichan Valley Pinot Noir

Embrace inclusive marketing via quick digestible storytelling

#### DTC Consumer Awareness

Harness the power of high potential DTC consumer base

Drive deeper engagement among longstanding consumers

Generate excitement and interest in graduated on-site offerings

Use DTC consumers as brand ambassadors to build next generation of UV consumers

### **Content Pillars**

### Legacy

Founder, Tim Turyk

- Tim Turyk and his wife, Colleen, founded Unsworth Vineyards in 2009.
- The Turyk family previously owned a commercial fishing company in BC.

Cowichan Valley Pinot Noir Pioneer

- Tim built his legacy by trusting and empowering the team he hired, not realizing the impact he would soon have.
- Unsworth Vineyards is heralded as an early champion of the region's promise

Winemaker, Dan Wright

- With a history in biochemistry and winemaking allover the world, Dan is now rooted in Cowichan.
- Today, he grows Unsworth's relationships with growers across the Cowichan Valley.

Commitment to Community

 Through Cowichan Wineries Society and Wine Island Growers Association, Unsworth plays a critical role in helping support our wine growing community.

#### Distinguished Cowichan Valley Vineyards & Growers

Distinguished Vineyards

- Unsworth sources from the region's most distinguished vineyards
  - Saison Vineyard
  - Sunnydale Vineyard
  - Zanatta Vineyard
- Wines from these eminent sites showcase each one's distinguishing textures and flavor profiles

Regional Exploration and Expression

- Unsworth wines represent the diverse Cowichan Valley main soil types
- Wines focus on reflecting the unique stamp of terroir from each vineyard

Commitment to Community

• Our commitment to sustainable practices in the winery and vineyard positions us as stewards of the land

### The Flagship: Cowichan Valley Pinot Noir

- For more than 10 years, Unsworth has taken a reserve winemaking approach to the Cowichan Valley Pinot Noir
- Pinot Noir lovers discover not only Unsworth, but the entire region through this wine
- A classical expression of the Cowichan Valley and an emblematic representation of Unsworth winemaking
  - A textural experience from start to finish
  - Inviting you to enjoy now, or save for years to come

Commitment to Community

• Vancouver Island's Cowichan Valley is our heartbeat and our home, from the coast to the mountains to our own backyard Estate

### **Portfolio Architecture**

FLAGSHIP WINES

Cowichan Valley Pinot Noir \$39 | 1,000 cases

Cowichan Valley Chardonnay \$35 | 250 cases

ADDITIONAL CROSS-CHANNEL ITEMS

Pinot Gris \$27 | 1500 cases

Allegro \$26 | 1000 cases

**Rosé** \$28 | 2000 cases

Charme de l'ile \$30 | 1500 cases

Charme de l'ile Rosé \$30 | 1500 cases Saison Vineyard Pinot Gris \$30 | 425 cases

Sunnydale Vineyard Rosé \$32 | 100 cases

/ COLLECTOR WINES

VINEYARD

SINGLE

Unsworth Vineyard Pinot Gris \$32 | 600 cases

> Petit Milo \$28 | 150 cases

Sauvignette \$28 | 100 cases

Auxerrois \$29 | 250 cases

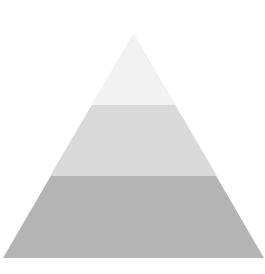
Symphony \$35 | 400 cases

Ovation \$27 | 200 cases Saison Vineyard Pinot Noir \$75 | 200 cases

PREMIUM

SUPER

Cuvée de l'ile \$50 | 60 cases



### **Unsworth Story**

	Unsworth Tasting Ro Terrace opens. Renovations comme turning the old farmh a third party operated restaurant.	ence on ouse into	The Restaurant / Vineyards opens The first vintage tier Pinot Noir is r The concept of C is born.	of a reserve made.	Dan Wright becomes head winemaker.		Tim Turyk sells Unse Barbara Banke and J Jackson. The New Vineyard la purchased. Cowichan Valley bec official BC VQA Sub-	Julia Ind is comes an
2009	2011	2012	2014	2015	2016	2018	2020	2022
Turyk family purcha estate which would Unsworth Vineyards	become	The first vintage of Cowichan Valley Pinot Noir is made. Unsworth plants 10 act on the estate vineyard. Construction of the win commences.	es	Dan Wright joins Ur The first Charme de released.		First vintage bottling of Saison Vineyard Pinot Noir		Viticulturist Felix Egerer joins Unsworth. The New Vineyard is planted.

### **Our Consumers**



**UNSWORTH VINEYARDS** 

Target Personas Sales Data Brand Associations Competitive Set

**BRAND GUIDELINES** 

2024

### **Target Personas**

#### Luxury Explorer

- Age: 28-45
- Household Income: \$150K+
- Education Level: College+
- Other Interests:
  - Travel, food, entrepreneurship, entertaining, dining out, sustainability
- Wine Education:
  - Takes pride in their wine and regional knowledge
  - · Crave details on wines and winemakers
  - Most likely to explore new varieties/brands within a known region
  - Active interest in wine
  - Less confident with wine lists
- Other:
  - Places more value on experiences.
  - · Saves special bottles of wine for celebrations
  - Seeks out limited edition products, like to feel their purchases are unique in some way

### **True Collector**

- Age: 50-70
- Household Income: \$150K+
- Education Level: College+
- Other Interests:
  - Travel, food, entrepreneurship, vacation home, entertaining, dining out
- Wine Education:
  - Thoroughly understands wine region and nuances
  - Willing to explore older vintages
  - Tends to purchase several of one wine rather than one of several types
  - Active interest in wines
  - · Invested in wine storage options
- Other:
  - · More loyal towards select number of brands

### **DTC Consumer Sales Data**

	All Active Buyers	Active Club	Non-Club / AA (Active L18M)
Customers	2474	741	1759
Average Age	56.11	57.48	54.76
Top 4 Regions	lsland – 66.56% BC – 19.94% ALB – 5.38% OTHER – 8.12%	lsland – 76.79% BC – 16.01% ALB – 4.1% OTHER – 2.7%	ISLAND – 62.18% BC – 21.67% ALB – 5.86% OTHER – 10.29%
Average Total CLV	553.03\$	\$1670.00	\$302.70
Average CLV by DTC Channel	Tasting Room: \$ Direct: \$ Club: \$ Ecomm: \$	Tasting Room: \$ Direct: \$ Club: \$ Ecomm: \$	Tasting Room: \$ Direct: \$ Club: \$ Ecomm: \$
Average Order Value	\$190.94	\$287.13	\$169.85

# **DTC Membership Programs**

#### **Cellar Club**

- Wine Offerings
  - Members receive first access to Unsworth's portfolio of single vineyard Pinot Noirs.
- Shipments
  - Shipments are in April (and November for Collector Club Members). Each tier receives a flat shipping rate based on destination.
- Tastings
  - Members receive four complimentary Unsworth Tasting Experiences at each visit and enjoy member savings on our elevated tasting experiences.

#### Subscription, Trilogy

- \$100/3months
- Pickup only.
- Gift from Unsworth with each pick-up

#### Signature

- 10% savings
- 1 shipment in April

#### Collector

- 10% savings
- 2 shipments, April and November

#### **Community Supported Restaurant**

- From October to March, we offer CSR members prepaid meals at a preferred fixed rate. 3, 5, and 10 x 3 course meals at The Restaurant at Unsworth Vineyards to use at their leisure during the 21-week period. Each dinner is valued at \$85 and includes tax and an 18% Gratuity
- The rotating weekly 3 course menu is designed to keep locals coming back during the winter months and allows the culinary team to feature creative techniques and local ingredients for future menu testing.

# **Associations**

#### Personality

Mature with a youthful spirit **Embodies power and warmth** 

Nurturing

Self-Assured

Gracious

**Real/Uncensored** 

**Smart and Focused** 

\*and a little goofy

#### **Brands with**

Vision

**Staying Power** 

**Community Involvement** 

tröm



PHILLIPS BREWING & MALTING Cº





Vancouver Island Ties

### **Competitive Set**



Unsworth Vineyards Cowichan Valley Pinot Noir

COWICHAN VALLEY VQA

SRP \$39 | 1,000 cases



Averill Creek Vineyards Pinot Noir

ESTATE GROWN. NON-VQA

SRP \$34 | ?? cases





Emandare Vineyard Pinot Noir

MANDARE

2022

PINOT NOIR

ESTATE GROWN NON-VQA

SRP \$40 | ?? cases

Kutatas Wine Patricia Bay Pinot Noir SAANICH PENINSULA NON-VQA SRP \$45 | ?? cases

### Voice & Tone



Voice Personality Characteristics & Applications How it Applies to Content Tone by Channel Keywords Grammar

**BRAND GUIDELINES** 

UNSWORTH VINEYARDS

### **Brand Voice**

# Inviting Self-Assured Positive Uncompromising

#### Unsworth Vineyards is a brand centered on effortless elegance and connection.

We are an acclaimed Cowichan Valley boutique producer of vibrant and layered Pinot Noirs, grounded in a more than a decade legacy of uncompromising winemaking with a dedication to farming. We are about creating a welcoming community of explorers and locals alike to experience distinguished Cowichan Valley vineyards through sitespecific selections and our flagship Cowichan Valley blend. We are self-assured in everything we do but never at the risk of alienating consumers. We aspire through our wines, tasting room, and all our content to create joy, share laughter, and lift our community.

### **Honing Voice & Personality**

# Not Far EnoughJust RightToo FarCordialInvitingCliqueySureSelf-AssuredArrogantChillPositiveCheerleaderAccommodatingUncompromisingUnyielding

#### **Unsworth Vineyards is**

- Grounded, but not rustic
- · Gracious, not obsequious
- Polished, not slick
- Warm, not invasive
- Timeless, not trendy
- · Serious, but sometimes goofy
- Wise, but young and spirited
- Smart, but able to make a joke

### **Characteristics & Applications**

Characteristic	Description	Do	Don't
Inviting	While our estate is in the Cowichan Valley, we consider the Unsworth community inclusive of all who love our vibrant and layered wines, no matter where they live. We love hosting people at our slice of heaven in farm country and welcoming new community members near and far into the Unsworth family.	<ul> <li>Use welcoming language and show warm photos of our staff, elegant tastings, picnic area and views</li> <li>Express excitement at seeing people at the estate or hearing from them by email//social</li> <li>Assure people they can be part of our community and enjoy our wines wherever they are via warm content showcasing our wines outside the tasting room in peoples' lives</li> </ul>	<ul> <li>Just talk about Unsworth, our people, and our wines; rather, aim to have a conversation with the reader</li> <li>Assume the reader lives on Vancouver Island or show Island content only</li> <li>Depict the Unsworth community as an overly exclusive group to which it is difficult to gain access</li> </ul>
Self-Assured	Our founder, Tim Turyk, built our brand from the ground up, often as the only person in the office. He established relationships with growers to champion dedication to quality wines and defied skeptics when he and others created a celebrated Vancouver Island signature sparkling wine 'Charme de l'ile'. We continue to promote Tim's vision with conviction and confidence. We've earned our stripes, honor our humble beginnings and the community that helped us to grow into who we are today – the same people who will stand at our sides throughout our bright future.	<ul> <li>Talk openly about our relationships with different growers and what their vineyards bring to the wines</li> <li>Talk openly and enthusiastically about Dan's vision and current/future projects</li> <li>Talk openly about Felix's dedication to regenerative agriculture and responsible farming</li> </ul>	<ul> <li>Conceal the fact we work with different growers or give opinions that one grower is superior to another</li> <li>Use exclusive language</li> <li>Forget to mention Tim</li> <li>Lose sight of Dan and the great things he is doing to evolve Unsworth while maintaining its legacy core</li> </ul>
Positive	At our core, we believe wine is meant to be shared and a unique catalyst to create human connections. We apply this mindset to the communities around us and prioritize philanthropic initiatives to lift up our neighbors. We also bring levity and joy into our days working amongst a dedicated team in our Tasting Room, Winery, and Restaurant.	<ul> <li>Laugh, be positive, be hopeful, crack jokes</li> <li>Show moments of human connectedness</li> <li>Acknowledge issues impacting our communities and how we can and do help</li> <li>Emphasize how wine has the power to bring us together and create memories and bonds</li> </ul>	<ul> <li>Be standoffish, negative, pessimistic or leave readers out of the joke</li> <li>Be shy about showing our work in the community but don't brag either</li> <li>Talk about wine as "mom juice" or an empty commodity; we're more sophisticated than that</li> </ul>
Uncompromising	We're committed to carrying on all that Tim has built and will continue to the put in the hard work every day to safeguard his legacy. This manifests in <i>hours and hours</i> around a blending table and ensuring our club members are alerted when a new vintage of their favorite single vineyard Pinot is releasing. Our vision for Unsworth is over a decade in the making and we will evolve without ever comprising this foundation.	<ul> <li>Talk about what we do and why we do it; sweat the details</li> <li>Talk about the risks we've taken</li> <li>Talk about our grower relationships</li> <li>Explain how our blending trials are a labor of love</li> <li>Discuss how Dan is a mentor to other Cowichan winemakers and how he embraces the painstaking winemaking process.</li> </ul>	<ul> <li>Ignore our commitment to quality, grower ties, blends, community projects</li> <li>Assume people know the Unsworth story and the risks Tim has taken over the years</li> <li>Ignore our growers in our content; rather, highlight them when the situation calls for it</li> <li>Get into technical blending details; just note that it's painstaking and detailed</li> </ul>

### How it applies to content:

#### Inviting: Our welcome mat extends far.

We welcome locals and explorers alike to join our community. We do this by inviting people to our events – at our estate, on the road, and virtually. We draw people in with explanations of how our wines convey a sense of place, and we aim to inspire people to form connections over a bottle of Unsworth Vineyards Pinot.

#### Positive: Wine has the power to create human connection.

Great scores and the percentage of new French oak might reflect a wine's quality, but our focus is ultimately on the human element and creating positive connections. People who love Unsworth see themselves in their fellow drinkers. We aim to inspire and grow those connections and keep them going.

#### Self-Assured: We have a proven record of acclaim, and there's more to come.

Being founded by a family with no previous experience in the wine industry to becoming the most iconic winery in the Cowichan Valley is not something we take lightly. We're confident in explaining what, how, and why we do what we do – always tying it back to our vision. We've earned our reputation and take pride in it throughout our communications.

### Uncompromising: to our friends.

While we've no doubt achieved a level of success, we will never stop working hard to carry out Tim's legacy or to earn your trust. We're not afraid to show our efforts in our content – whether we give thanks to Colleen for sustaining Tim through the early financially lean years in the fishing industry or for the espresso machine in the winery lab. No matter what it takes, even if it's 1000 sample vials on the table to blend, Dan is going to make the wine we envision for you.

# Tone by channel

#### Our voice is inviting, self-assured, positive, and uncompromising.

Our overarching tone is warm, confident, uplifting, and determined. Our tone is not exclusive, insecure, cynical or indecisive. Our tone is how we express our inviting, self-assured, positive, and uncompromising voice. It changes based on who we are talking to and where we are talking to them.

Channel	Description	Example
Web	Because our audience extends far and wide, our website is the central place for people to dive deeply into Unsworth Vineyards. Our tone here should be its truest form and reflect our voice: inviting, self-assured, positive, and uncompromising.	In 2009, Tim and Colleen Turyk founded Unsworth Vineyards in the Cowichan Valley. Bringing to life their new shared vision of hard work unyielding commitment, the pair built a reputation for vibrant, layered Pinot Noir, and community leadership throughout the valley.
Email	A similar tone to our website, but more conversational and always driving toward a call-to- action. Sales focused emails should present as an invitation to enjoy our wines.	Spread some holiday cheer and deepen your knowledge of the Cowichan Valley with a single vineyard Pinot Noir! Saison Vineyard is sourced from a special vineyard in our hearts and brought to fruition by our passionate and hard-working winemaking team.
Social	This is the place where our language can be the most relaxed, but we are never slangy or crude. Social is a place where we can inspire/invite with our views/elegant tastings, making people feel they are with us on the farm, even then they're not. Here we are an advocate for the community and educate about our vineyards and Sub-GI and the importance of terroir.	Cozy up this fall to an unforgettable tasting experience led by your knowledgeable, dedicated team. Enjoy a relaxing tasting as you soak in our inspiring views.
Print	Tone should change based on the publication or application of print copy. When in doubt, go back to basics.	n/a

# Keywords

### A few glimpses of our voice/tone:

Check out these automatic replies that our estate host and wine club manager set for their OOO:

"I decided to escape to The West Coast Trail this weekend. I genuinely don't have service."

"I am currently either out fishing or foraging for mushrooms around Cowichan Lake."

#### **Our Estate**

The view of rolling hills

Tasting Room & Terrace Gardens **Original Farmhouse** Cowichan Valley The Restaurant at Unsworth Vineyards Estate vineyard Culinary Garden Chosen for proximity to Shawnigan Lake in the heart of farm country Multiple clones within a single vineyard Destination Restaurant with expansive patio

#### **Our Wines**

Vibrant, layered, youthful Approachable early, yet ageworthy Uncompromising quality Acclaim Vineyard-designates Cowichan Valley blend Pinot Noir Chardonnay - exciting 100% destemmed 12 months, 15% new French oak Hand harvested/sorted

#### The Family

Tim and Colleen Turyk Dan Wright The entire Unsworth crew

### Grammar

We strive to be clear and consistent. Be concise, but never at the risk of omission. Actively avoid confusion. Be serious but not formal.

When in doubt about anything else, defer to AP style.

- We refer to ourselves as Unsworth Vineyards always for the first instance.
- Contractions. They are fine, just don't use them excessively.
- Comma Usage. We aim for understanding and simplification. We use the Oxford comma to avoid any chance of confusion.
- Punctuation Marks. Semi-colon, if absolutely needed. Exclamation point, yes but don't overdo it; we really have to mean it! We use *and* over &. We want to be sincere and down to earth, and punctuation helps us do that.
- Capitalization. We use title case and sentence case capitalization. If you're writing a sentence, use sentence case capitalization. If you're writing a headline or product name, opt for title case. We also capitalize grape varieties, like Chardonnay. Avoid erroneous capitalization at all costs.
- Emojis. We love it on others, but not on us.
- Phone numbers use periods (012.345.6789) and emails are lowercase (oxford@comma.com)
- A variety is a grape, like Cabernet Sauvignon. A varietal is an adjective used to describe a wine made from a single variety, like a varietal bottling of Cabernet Sauvignon. Varietal can also be used as a noun when specifically referring to a bottle of wine or item using only one variety, but that is less common. It's okay to shorten it to "Pinot" in the right context (when the purpose is connecting with our audience).

### **Public Relations**



**UNSWORTH VINEYARDS** 

Media Strategy Execution

**BRAND GUIDELINES** 

2024

# **Media Strategy**

Deliver media content that acknowledges the past and future Unsworth legacy, highlights the quality of the iconic portfolio of wines, and positions the estate as a must-visit destination.

#### **Primary Angles**

- Dan Wright setting the bar for Cowichan Valley Pinot Noir
- · Cowichan Valley regional collaboration
- Cowichan Valley Pinot Noir as an icon of the region
- Chardonnay and Cuvée de l'ile as Dan's new chapter for Unsworth
- The estate as an inviting, iconic destination

### **Target Outlets**

- Top tier scoring publications
- Wine publications (consumer)
- Lifestyle publications
- Travel and tourism publications

#### **Focus Wines**

- Cowichan Valley Pinot Noir
- Saison Vineyard Pinot Noir
- Cowichan Valley Chardonnay
- Cuvée de l'ile
- Charme de l'ile

### Media Outreach

- Critic tastings
- Ongoing story pitching
- Profile pitching
- Tourism pitching
- Media visits to the estate

### **Media Execution**



-UNSWORTH-

#### IN THE VINEYARD

#### Growth & Sustainability

When it course to vineyered developments, 2023 is a dready a momentous year. Over the course of two weeks in May, we planted receipted 40 acres of vineyered with the lossi share being at our new site in the Sahtlam sters of the Considura Villeya Johns 1.3 Similar diver from UnavorseV. Horgards. This henge our total estate owned vineyard to approximately 50 acres. While most of the recent planting will not produce from tutal 2027 and beyond, we are externelly excited about thin new vineyard, which will prove to be a crown peed in the declarate to course.

#### Working With Nature

The new pond we dag, which is more reminiscent of a small lake, will supply any and all water required for the lifetime of this Sahdan site, ensuing that we will not need to take one dey of water from the previous aquifers in this part of the valley. Migration corridors were left for the herd of 200+ Roosevelt elk that call this region home, and the pond is already a stop-over point for Mallard diacks, eagles, and other ford.

#### Championing Regenerative Agriculture

Our Vischnist, Felix Egence, joined Unsworth kart full pricking up the reignt as an finish the Shiftson site preparation and natilization of our new viscopial. A san animosity skatendi and well travelida absorts of regressrite appressions, Felix spatishash cover-copying the 5-3-arcs shifts in various misses to stral their relative effectiveness at absorting scesses moisture from our rich day subj. providing fingal judiweys for nativient excluspit, keeping carbon locked in the soils amplic matter, and providing absoluted readitional flow and finans.

#### Grape Update

Acouse Entante Vinneyred, we choge your last are of Mareneolal Fock and replaced it with Chardonovay which will have a growing role within the Unaworth portfolios, ecliphang Bruns Grais to become the most widely planted white grape of our blocks to Photo Nole, increasing sources and the second start of the Cowichan Villey in a fee own harry max. Last years we two graded some of our blocks to Photo Nole, increasing sources and the second start of Annie and Cabernet Likes were also top-graded at Annie fabris show the other and Cabernet Likes were also top-graded at Annie fabris show the other and Cabernet Likes were also top-graded at Annie fabris show the Grass and Cabernet Likes were also top-graded at Annie fabris show the Grass and Photo Noir plantes right sent door. The Harten lybrish varieties will have plante plantes right next doors. The Harten lybrish varieties will have plante plantes right next doors. The Harten lybrish varieties will and the or our period by basis that e decided of farming them on our site, we decided to rouge them ower to varieties that will outperform them in quality from took the field and in the watery.

#### Fruit Forward

Unsworth also farms several other small sites around the Cowichan Valley, and we buy fruit from several other vineyards beyond that, which means that both our vineyard and winemaking terms have access to faitifrom 10 various sites—totalling roughly 40 additional acress around the Cowichan Valley giving us an unparalleled perspective and insight into what the Cowichan Valley is capable of producing.



#### IN THE WINERY

#### Charmat & Charme

Charmst method spakiling wire is very important to Univorith, which is still the only wintery on Wacovere lahand to have the necessary in house acquipment to produce and bettic Charmst method spakiling wint. To that end, it seems we have created a beats with our Charms de Tile and have presentially been challenged with keeping up with domain. So, the none scring development in 2023 to fach absee the arrival of a new Charmat tank, which means Unavorth now has three cuttom made tanks, with the nevert one being twice the capacity of the enginal to review.

#### More Bubble

Traditional method sparkling wine has always been made alongside our Charme de l'île wines, but we will also be expanding our traditional method program as we start to grow more fruit and hone in on the delicacy of this method of prodaction. We anticipate holding wines with several years on the lees with low dorage and on the backmore of Pinc Horiz, Chardonany, Pinco Crist, and Azarersio.

#### **Expansion** Plans

While not much has changed in the wintry over the part for yran; the future is bright with an upcoming influt of estate groom futur, which means we will need the wintry space to accommodate it. Unsworth is well into the design stage of a significant wintery expansion. Our current wintery is simple and effective, and will restrusome updates, most of the expansion will be in the form of red and white hard halk, bottling, sparking storage, offices, labs, and a ferementation flow with host of new vessels of all materials. Local attributes, Marko Smark, is leaking the design, although their first wintery, Smarko is responsible for many brevery projects induling Superfuts, Strange Fellow, and Branasce A and Has keveral destrimptions.

Unsworth is also working with process flow engineer Génard de Villiers for the flow of the winery. A resident of South Africa, Génard has designed process flow for Graham Beck, De Toren, Boschendal, Hamilton Russell, and has also done process design work with new spathicly new investments for Nymither and Gaussonne Estate.

This new phase sets us up the wisemaking term to continue the humy of foreping all our viscopada and dones separate throughout the process until the final blends are determined. These small bits are hupply important to us are continue to unlock the many securit our viscous viscopical and dones have in above. We are set to break, ground after harvest 2023 with construction expected to last approximately 15 months. The phasing of the project will ally obviously training to proceed onists, completely unitarrepised.



Media contact: Chris Turyk, Marketing Director & Sommelier 250.929.2292 | chris@unsworthvineyards.com Unsworthvineyards.com

# Media Execution

- Historical Anthony Gismondi: New owners excited about 'electric' Unsworth

The property will be given every opportunity to fulfil its destiny as a Vancouver Island winery that can reach for the stars by Julia Jackson and Barbara Banke.

Anthony Gismondi

Published Jul 03, 2020 + Last updated 3 years ago + 7 minute read

#### Join the conversation



Unsworth Vineyards on Vancouver Island. jpg

British Columbia wine country continues to attract the wine world in search of cool-climate vineyard lands for the rest of this century and beyond.

The latest story is unfolding in the Cowichan Valley with the recent purchase of Unsworth Vineyards by two well-known California wine women, Julia Jackson and Barbara Banke.

The Jackson-Banke purchase of Unsworth Vineyards is a personal investment spearheaded by Jackson. Still, it's no secret the pair are part of the ownership group that manages the global Jackson Family Wines and American wine giant Kendall-Jackson.

#### Unsworth's new owners bring global attention to Vancouver Island and Canadian wine



SPECIAL TO THE GLOBE AND MAIL UBLISHED DECEMBER 30, 202 UPDATED JANUARY 6, 2021

This article was published more than 2 years ago. Some information may no longer be current.



Chris Turyk, left, and winemaker Dan Wright in Unsworth Vineyards. HANDOUT

O 4 COMMENTS ITI SHARE BOOKMARK

Chris Turyk was enjoying lunch in the Napa Valley with some fellow students from the Culinary Institute of America at Greystone when he heard his family had purchased a small vineyard in the Cowichan Valley on Vancouver Island. His father, Tim Turyk, had retired recently from a long career in the fishing industry and was looking for a new venture. During a visit to Vancouver Island, where the family of his mother, Colleen, had vacationed for generations, his father made an offer on an attractive piece of land.

"He wasn't the type of guy to sit on a beach," Chris Turyk explains, although the nature of the venture was surprising. "Wine wasn't a big thing in our household, we weren't collectors or anything," he says. "We simply enjoyed it."

### Acclaim

#### **HISTORICAL ACCLAIM**





Rosé

- 91 pts 2022 Anthony Gismondi
- 90 pts 2021 Anthony Gismondi
- 91 pts 2021 Wine Align
- 90 pts 2020 Wine Align



- 90 pts 2021 Gismondi on Wine
- 92 pts 2021 Wine Align
- 92 pts 2020 Anthony Gismondi
- 91 pts 2019 Wine Align
- 90 pts 2019 Anthony Gismondi
- 90 pts 2018 Anthony Gismondi
- 91 pts 2018 Wine Align
- 90 pts 2017 Anthony Gismondi
- 90 pts 2016 Anthony Gismondi



Cowichan Valley Chardonnay

- 92 pts 2020 Anthony Gismondi
- 90 pts 2020 Wine Align
- 90 pts 2019 Anthony Gismondi



Saison Vineyard Pinot Noir

- 90 pts 2021 Wine Align
- 92 pts 2021 Anthony Gismondi
- 93 pts 2020 Anthony Gismondi

### **Creative Standards**



**UNSWORTH VINEYARDS** 

Logos Color Palette Photography Typography Label Executions Video

**BRAND GUIDELINES** 

2024

# **Primary Logo**



Single Color



# **Other Logos**







Single Color

### **Unsworth Icon**

Single Color



When used on its own, the initials icon should stand apart from the rest of the design–either within abundant negative space, centered on the design, or in the bottom right corner as a sign-off to the document.

### Logo + Icon Misuse



Do not change the color of the logo outside creative standards



Unsworth Icon should always be in black, or white depending on application

UNSWORTH-

Do not rotate

\_UNSWORTH\_

Wordmark should be always unobstructed

\_UNSWORTH\_

Do not crop. Logo should always include full text of Unsworth Vineyards without brand approval



Do not stretch or squash

# Color

Main Colors

Very Dark Grey Pantone ###	Dark Red Pantone ###	White Pantone ###
HEX	HEX	HEX
#3C382F	#821010	#FFFFFF
<b>CMY</b>	<b>CMYK</b>	<b>CMYK</b>
0/7/22/76	0/88/88/49	0/0/0/0

Accent Colors

# Photography

Beyond capturing "Cowichan aesthetic" use all opportunities to highlight ownable elements

- Restaurant Patio
- Pond View
- Garden
- Architecture
- Dan's relationship with team
- Strength in community

Warm Timeless

Layered/ Selective Focus

Mature Intimate Personal Inviting Candid Authentic/unfiltered Rich Lush natural colors Crisp/sharp NOT Corporate Trendy Slick Overexposed Desaturated Serious Flirty/Coy Moody



### Estate

Beyond capturing "Cowichan aesthetic" use all opportunities to highlight ownable elements

- Restaurant Patio

- Pond View
- Garden
- Architecture
- Rolling hills
- Vineyard topography from winemaker POV

#### Warm

Timeless	NOT
Layered/Selective Focus	Corporate
Mature	Trendy
Intimate	Slick
Inviting	Overexposed
Authentic/unfiltered	Desaturated
Rich	Overly serious
Lush natural colors	Flirty/Coy
Crisp/sharp	Stiff



#### **Individual Portraits**

Candid images of individuals during the course of their day. While working, resting, thinking, playing. Meticulous in their work, but don't take themselves too seriously.

#### Warm

Timeless Layered/Selective Focus Mature Intimate Personal Inviting Joyful Authentic/unfiltered Rich Lush natural colors Crisp/sharp

NOT Corporate Trendy Slick Overexposed Desaturated Overly serious Flirty/Coy Stiff Moody



#### Team

Candid images during the course of the day. Capture the strong, natural relationships between team members. Meticulous in their work, but don't take themselves too seriously.

"Many hands make light work"

#### Warm

Timeless	
Layered/Selective Focus	NOT
Mature	Corporate
Intimate	Trendy
Personal	Slick
Inviting	Overexposed
Joyful	Desaturated
Authentic/unfiltered	Overly serious
Rich	Flirty/Coy
Lush natural colors	Stiff
Crisp/sharp	Moody



#### Experience

Consumers serious about wine, but enjoying themselves. Minimal styling, focused on the wine and the experience.

"Be our guest"

Warm Timeless Layered/Selective Focus Mature Intimate Inviting Authentic/unfiltered Rich Lush natural colors Crisp/sharp Corporate Trendy Slick Overexposed Desaturated Overly serious Flirty/Coy Stiff Food/flowers Recognizable faces

NOT



#### Package Beauty

Wine bottles within the Unsworth experience. Minimal styling, focused on the wine and the environment.

NOT Corporate Trendy Slick Overexposed Desaturated Overly serious Flirty/Coy Stiff Food/flowers



# Typography

### **Primary Typefaces**

The primary fonts used for Unsworth are Crimson Pro and Playfair Display.

Both fonts have a variety of weights and styles providing options while designing.

\*EXCEPTIONS

- Packaging-see mechanicals
- Email and PowerPoint
  - Use Baskerville and Interstate
     as PC friendly replacements

### Crimson Pro

### Playfair Display

### Crimson Pro

Regular 400 at 48px

### Whereas a common understanding of these rights and freedoms is

#### Regular 400 at 36px

### No one shall be held in slavery or servitude; slavery and the slave trade shall be prohibited in all their forms.

Regular 400 at 32px

Everyone has the right to an effective remedy by the competent national tribunals for acts

#### Regular 400 at 21px

No one shall be subjected to arbitrary arrest, detention or exile. Everyone is entitled in full equality to a fair and public hearing by an independent and impartial tribunal, in the determination of his rights and obligations and of any criminal charge against him. No one shall be subjected to arbitrary interference with his privacy, family, home or correspondence, nor to attacks upon his honour and reputation. Everyone has the right to the protection of the law against such interference or attacks.

#### Regular 400 at 16px

Everyone has the right to freedom of thought, conscience and religion; this right includes freedom to change his religion or belief, and freedom, either alone or in community with others and in public or private, to manifest his religion or belief in teaching, practice, worship and observance. Everyone has the right to freedom of opinion and expression; this right includes freedom to hold opinions without interference and to seek, receive and impart information and ideas through any media and regardless of frontiers. Everyone has the right to rest and leisure, including reasonable limitation of working hours and periodic holidays with pay.

# Playfair Display

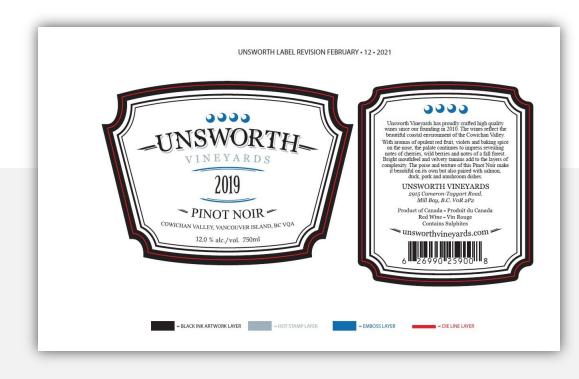
Regular 400 at 48px

### Whereas a common understanding of these rights and freedoms is

Regular 400 at 36px

No one shall be held in slavery or servitude; slavery and the slave trade shall be prohibited in all their forms.

# Label Design



The Unsworth label exists today closely aligned with when it was originally envisioned by Tim Turyk:

- The heraldry elements are aligned with the Unsworth family crest. The back label colour indicates tiers (e.g., the single vineyard pinot noirs and cuvée de l'île are in black). Each element is a nod to our tie to the place Marjorie Unsworth introduced the Turyk family to.
- Simple black and white were chosen for our Flagship Cowichan Valley wines as it conveys casual elegance and a traditional, timeless aesthetic.

### Packaging

Capsule Color Shipper Details

#### **Cowichan Valley Tier**

### **Single Vineyard Tier**



Black Capsule Cardboard Upright 12pk Shipper

\_UNSWORTH\_

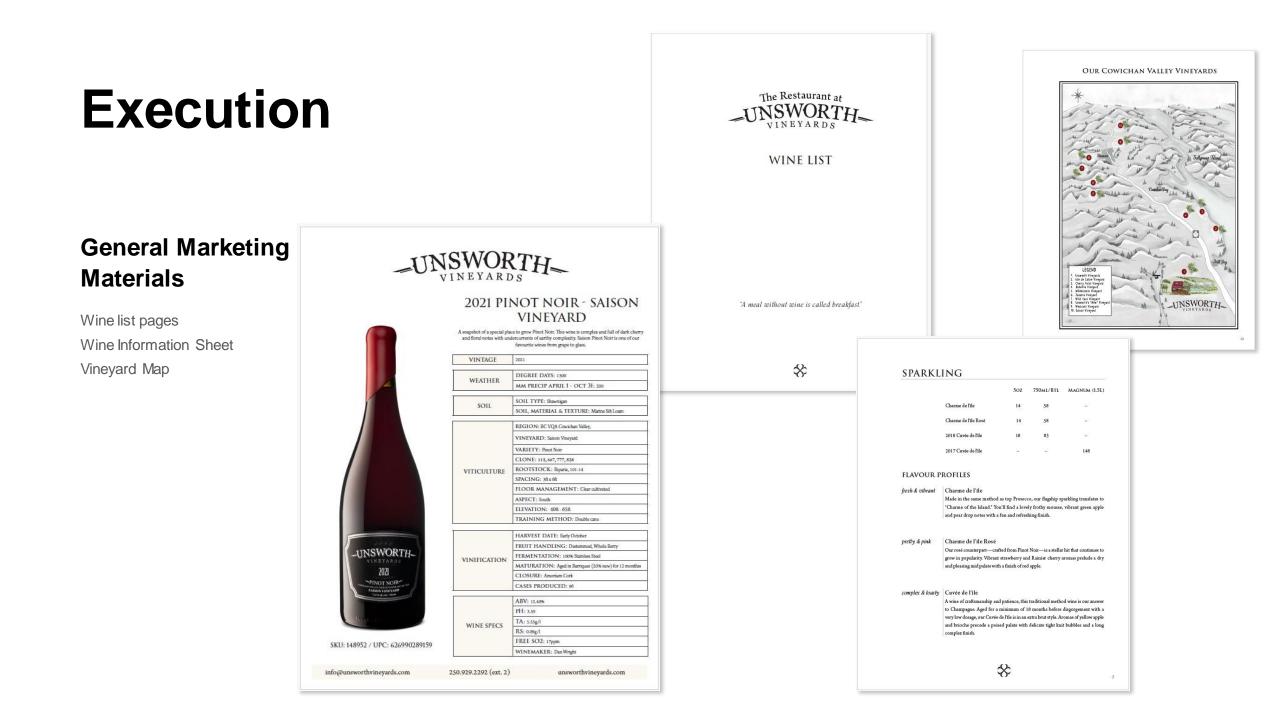
VINEYARDS

2021

PINOT NOIR-

UNSWORTH VINEYARDS 2022 -ROSÉ -ROSÉ -ROSÉ

> Red Wax / no caps ule Cardboard Upright 12pk Shipper



### Acclaim & Info Material

Menu Ad Hours Ad Acclaim Shelf Talker Digital





Tasting Room: Mon & Tues 12pm - 4pm Wed to Sun 11am - 5pm

Restaurant: Wed to Sun 11am - 8pm Note: Closed Jan 1 - 18 for general maintenance

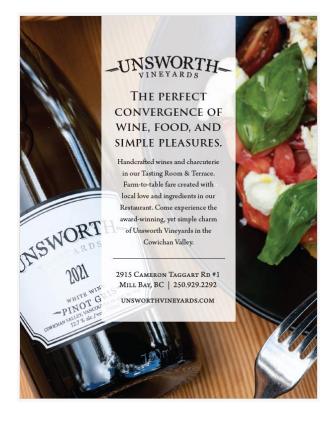
2915 Cameron Taggart Road Mill Bay 250.929.2292 (ext. 1) UnsworthVineyards.com

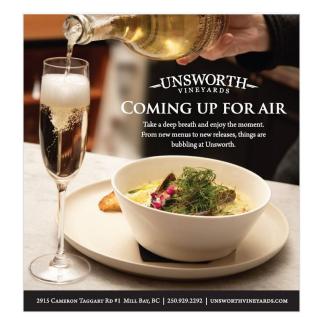




#### Advertising

Advertisements should rely on stunning, large, full-bleed photography with minimal copy to showcase our Unsworth estate or product.







### Wine Club

Banner lcon Wine Club Email



Toast to 2024 Reserve Now for New Year's Eve at Unsworth Come enjoy some round-the-table reflection on 2023, and the promise of the year ahead, with New Year's Eve Dinner on December 31st at The Restaurant at Unsworth Vineyards. Chef Dan Bain and team are excited to share this special, **4-course menu** with you, and naturally, Sommelier Chris Turyk has curated the wine pairings to make it even more of a culinary adventure!

\$100 per guest; suggested wine pairings available

**Reserve Now** 

**SEPTEMBER 2023** 

Wine Club

#### DTC / Tasting Room

Tasting Menu Available Wines Tasting Mat

RETAIL 28.90 28.90	UV WINE CLUI 26.01
28.90	26.01
28.90	26.01
20170	
	26.01
94.90	85.41
24.90	22.41
	23.31
25.90	23.31
30.90	27.81
25.90	23.31
24.90	22.41
26.90	24.21
26.90	24.21
38.90	35.01
64 90	58.41
29.90	26.91
24.90	22.41
	30.90 25.90 24.90 26.90 38.90 64.90 29.90

_UNSWORTH_
VINEYARDS

#### TASTING EXPERIENCES

#### SIGNATURE TASTING

\$12 per person | Complimentary for UV Wine Club members and up to 3 guests per visit

Charme de l'île Rosé

2020 Amiel

2021 Rosé

2020 Gamay Pinot Noir 2019 Symphony

#### COLLECTOR TASTING

\$20 per person | Complimentary for UV Wine Club members and up to 3 guests per visit

> 2017 Cuvée de l'île 2020 Saison Vineyard Pinot Gris 2021 Sunnydale Vineyard Rosé 2020 Pinot Noir 2019 Saison Vineyard Pinot Noir

#### **GUIDED TOUR & TASTING**

-UNSWORTH\_

COLLECTOR TASTING \$20

2017 CUVEE DE L'ILE aromas of yellow spple and brioche precede a poised palate with delicate

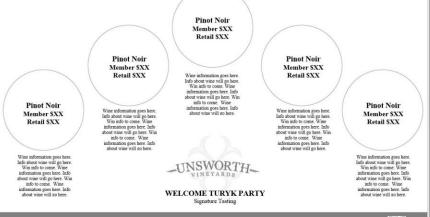
tight knit bubbles and a long complex finish. Retail: \$25.90 | UV Wine Club: \$85.41

2020 SAISON VINEYARD PINOT GRIS On the nose bright aromas of fresh pear, green apple and citrus followed by flavours of orchard fruit and delicate notes of fennel and herbs with distinctively pronounced Vancouver Island minerality and a long finish. Retail: \$25.90 | UV Wine Club: \$23.31 2021 SUNNYDALE VINEYARD ROSÉ Dry on the palate with plenty of complexity, this wine is grounded by mineral, sage, and heather on the nose and palate. Retail: \$28.90 | UV Wine Club: \$26.01 2020 PINOT NOIR Bright cherry, violet, and baking spices on the nose give way to a palate full of wild berries and earthy, forest floor notes Retail: \$38.90 | UV Wine Club: \$32.31 2019 SAISON VINEYARD PINOT NOIR Experience its depth and intensity, while still being light and bright on the palate. Dark cherries and bramble fill the nose and mid-palate, leading to a long and silky finish. Retail: \$64.90 | UV Wine Club: \$58.41

\$25 per person | \$15 for UV Wine Club members

by reservation only, Friday – Sunday at 11:30am & 2:30pm

Ask about local cheese and cracker choices.



Learn more about our UV Wine Club, including 10% wine savings, free local shipping, and more exclusive member benefits!

#### Restaurant

Menu

Tasting Menu

Wine List

Drinks

Dessert

Feature Sheet



FRESH SHEET Details here, details here Keep formatting consistent, check spelling, no colours, etc.

FEATURE XYZ | SXX Descriptor, descriptor, descriptor, descriptor

FEATURE XYZ | \$XX Descriptor, descriptor, descriptor

FEATURE XYZ | SXX Descriptor, descriptor, descriptor

		5oz	750ml/Btl	MAGNUM (
	Charme de l'île	14	58	
	Charme de l'île Rosé	14	58	-
	2018 Cuvée de l'île	18	83	121
	2017 Cuvée de l'île	2	22	148
FLAVOUR P	ROFILES			
fresh & vibrant	Charme de l'île Made in the same method "Charme of the Island." You and pear drop notes with a	ı'll find a low	ly frothy mousse,	oarkling translat vibrant green s
pretty & pink	Charme de l'ile Rosé Our rosé counterpart—craf grow in popularity. Vibrant and pleasing mid palate with	strawberry ar	d Rainier cherry :	hit that continu aromas prelude :
complex & toasty	Cuvée de l'île A wine of craftsmanship and to Champagne. Aged for a t very low dosage, our Cuvée and brioche precede a poise complex finish.	minimum of 1 de l'île is in an	8 months before extra brut style. Ar	disgorgement w omas of yellow a
	c	8		
The Resta VINEY DESSI and Tet - 15 description of the second termine of the second termine of the second termine of the second termine of the second termine of the second termine of the second termine termine of termine of termine of the second termine termine of termine of termine of termine of termine of termine termine of termine of ter	A R D S A R D S ERT -14 obs gas. o Sorbet - 5/scoop NISH 10 (see) 16	8		
UNINEY. DESSI are Tet - 13 de outfor, englisher ytt och an exclusion of the state of the exclusion of the state of the HELP - 4 exclusion of the exclusion of the state of the provide of the state of the exclusion of the state of the state of the state of the exclusion of the state of the state of the state of the exclusion of the state of the state of the state of the exclusion of the state of the state of the state of the exclusion of the state of the state of the state of the state of the exclusion of the state of the state of the state of the state of the exclusion of the state of the state of the state of the state of the exclusion of the state of the state of the state of the state of the exclusion of the state of	A R D S A R D S ERT me susce 14 14 16 16 17 19 & TEA	*		
UNDERVISED DESSI are Tet - 13 der sollte, negeter yt hech see verschaftig date falle, negeter yt attegester date falle der de verschaftig date falle yt attegester date falle yt utflez - 4 each / 3 for 11 attegester date / 3 for 12 attegester date / 3 for 12 attege	Urant at ORTHL A R D S ERT 14 14 14 16 19 8 orbst - S/scoop NISH 10 (saw) 16 rear 16 17 19	8		

		CIDER	473ML	
Driftwood Arcus Pils Driftwood New Grow Red Arrow Hazy Pale Red Arrow Midnite U Driftwood Fat Tug IP. Merridale Traditional	th Pale Ale Jmber J	Ale	9 10 10 9 9.5 12	
TEN Phillips Iota Pilsner (0.5%)	APER 8	ANCE Fentimans Curiosity Col	5	
ONES+ Sparkling Rosé(0.5%) Cultured Kombucha Nettles & Petals Phillips Orange Cream Soda Root Beer Ginger Ale	9 7 5	Rose Lemona Victoria Lemo Ginger Beer Tonic Water	de	

SMALL PLATES

Warm Olives ~ 10 smoke, citrus, chilis, herbs CHARME DE L'ÎLE

Crispy Vancouver Island Brie ~ 18 panko, spicy honey, olives, almonds, apple butter 2018 CUVÉE DE L'ÎLE

Charred Sprouts - 15 chili, lime, garlic, grana padano, lemon & herb aioli 2021 PETIT MILO

House Focaccia ~ 13 whipped Little Qualicum feta, truffle 2020 CHARDONNAY

Charcuterie - 35 Whole Beast salumi, selection of cheese, nuts, pickles, olives, bread 2021 PINOT NOIR

Our farm-to-table food philosophy supports numerous local farms and food producers which are highlighted in italics throughout this menu.



#### SMALL PLATES - CONT'D

Local Clams ~ 22 house bacon & fennel broth, preserved lemon add frites ~ 6 2022 PINOT GRIS

Grilled Romaine Hearts ~ 14 anchovy emulsion, focaccia, crispy house bacon, grana padano, cured yolk add chicken ~ 7 2020 SAUVIGNETTE

Unsworth Green Salad ~ 13 Wicklow greens, shaved vegetables, sherry vinaigrette, walnuts, farmhouse cheese 2022 PINOT GRIS

Butternut & Apple Bisque ~ cup 8 / bowl 13 yogurt, pumpkin seed za'atar CHARME DE L'ÎLE

Unsworth Chowder ~ cup 15 / bowl 24 vancouver island seafood 2022 PINOT GRIS

# Videography

### Video

Video is an important and impactful medium to effectively tell the story of Unsworth, most importantly to draw in our audience and develop a greater sense of community and personal relationships with our team.

### 08.4.2022 UNSWORTH VINEYARDS PART 3



# Digital



Website Email Key Platforms Consumer Digital Footprint Editorial Themes Execution

**BRAND GUIDELINES** 

UNSWORTH VINEYARDS

2024

### Website

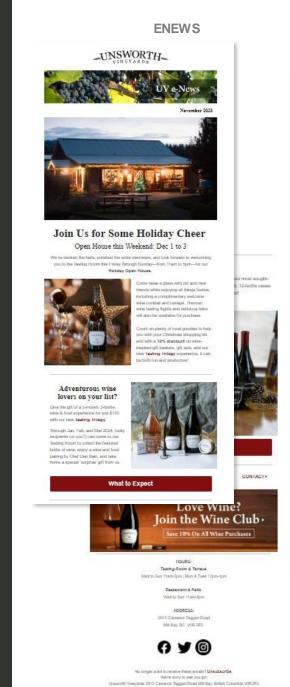
The Unsworth website is scheduled to relaunch in FY24.

This section will be updated with a complete style guide at that time.



### The Unsworth email communication is comprised of targeted templates.

These examples show the current state of Unsworth emails.





CLUB

#### CLUB CONT.



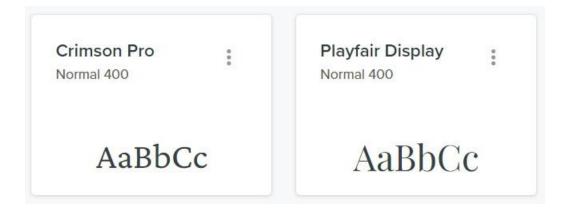
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6 7 0

### **Email Standards**

Email Fonts



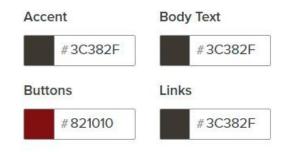
### **Email Standards**

Colours

#### LOGO



#### COLORS



#### **Email Standards**

Header & Footer



\_UNSWORTH\_

New

November 2023

#### **FOOTER**

#### SHOP > ABOUT > UV WINE CLUB > VISIT US > CONTACT >

HOURS: Tasting Room & Terrace. Wed to Sun 11am-5pm | Mon & Tues 12pm-4pm

> Restaurant & Patio: Wed to Sun 11am-8pm

ADDRESS: 2915 Cameron-Taggart Road #1 Mill Bay, BC V0R 2P2



No longer want to receive these emails? **Unsubscribe**. Questions about your membership? Please call **250.929.2292** (ext. 2) Unsworth Vineyards 2915 Cameron Taggart Road Mill Bay, British Columbia V0R2P2

# **Key Digital Platforms**





@unsworthvineyards 4.6K followers

@unsworthv Discontinued



@unsworthvineyards 5.9K followers

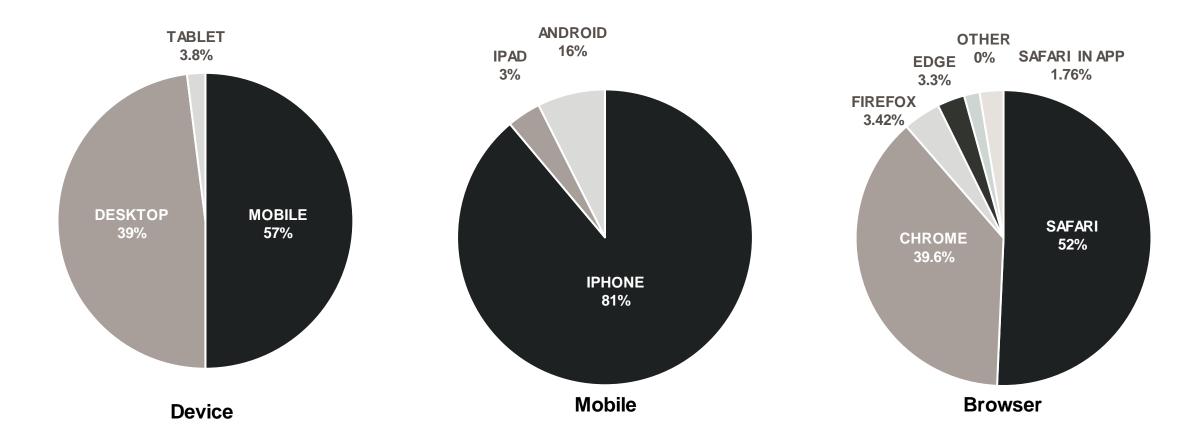
#### Key hashtags

#unsworthvineyards
#therestaurantatunsworthvineyards

WEBSITE	https://www.unsworthvineyards.com/
тоск	https://www.exploretock.com/unsworthvineyards   https://www.exploretock.com/therestaurantatunsworthvineyard (need to add the s)
YOUTUBE	n/a,
GOOGLE BUSINESS	https://www.google.ca/maps/place/Unsworth+Vineyards/@48.6602979,-
TRIP ADVISOR	https://www.tripadvisor.ca/Attraction_Review-g499155-d6942906-Reviews-Unsworth_Vineyards_Tasting_Room-

Mill\_Bay\_Cowichan\_Valley\_Regional\_District\_Vancou.html

# **Consumer Digital Footprint**



# **Editorial Themes**

### Lifestyle

As you journey to Unsworth, an extraordinary feeling of comfort and elegance emerges. Our photography is centered in that same feeling by coupling lush, heightened aesthetics with relaxed and informative language.



### Community

Our commitment to quality wine, friendship, and family is the ethos of our community. Our wine uniquely fosters connections amongst our team, members and visitors, often captured naturally and candidly.





Liked by fnewine and 109 others unsworthvineyards [Saison]

Fans of Unsworth know Saison Vineyard is very close to our hearts. The subsequent wines speak for themselves which comes from a synergy of a phenomenal south facing slope, glacial till soils, dedication and on unsupersonalize superior to facility.

### Dan Wright, The Team

As the Unsworth legacy continues with Dan Wright at the helm, we will showcase his depth as a winemaker and the leader of our crew. The entire team embodies high energy, and we will continually highlight their spirit.



#### View insights

 $\bigcirc \bigcirc \bigcirc \blacksquare$ 

Eiked by storiedwinesandspirits and 44 others unsworthvineyards [Masterclass with Dan Wright]

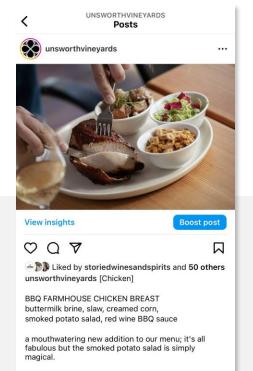
Boost post

A UV Wine Club Member exclusive.

Friday March 10th at 4pm, Winemaker Dan Wright will be joining us in the Tasting Room for a Masterclass on

### **The Restaurant**

Our wines are the perfect close to great food. Not always required to have a bottle shot, the synergy of food and wine and casual elegance at The Restaurant At Unsworth Vineyards is something to celebrate.



#islandfarmhousepoultry @Island Farmhouse Poultry #cowichanvalley #bcwine #yyjfood #eatyyj #farmtotable #localfood #cowichanfarm #winervrestaurant #unsworthrestaurant #winery

# **Execution - Layout**

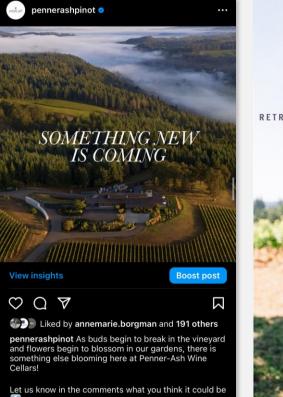
### **Graphic overlays**

When using logos (Unsworth, events/partners, Tock, etc.) logo should small, simple and contrast from the background image.

\*Unsworth examples unavailable. Examples from Penner-Ash

### **Graphic content**

- Brand fonts used are Crimson Pro and Playfair Display
- · We want the image to be the star
- Link, location, and mention stickers should be non-invasive
- Add featuring details if we know what wines will be at the event.



RETROSPECTIVE TASTING WITH KATE AYRES 2015 WILLAMETTE VALLEY PINOT NOIR





pennerashpinot The @ipnc\_pinot is the ultimate destination for wine lovers, and we are delighted to be a part of it once again this year! We'll be... more July 9

# **Execution - Layout**

#### Acclaim

- Call out rating and/or quote in contrasting colour to ensure it pops off the visual
- Add reviewer, website, and month/year of review beneath score in smaller font, let the score shine
- If logo is used, it should be one color, if possible.
- \*Unsworth examples unavailable. Examples from Penner-Ash\*



# **Execution – Post Copy**

We use beautiful, yet concise storytelling language to articulate a feeling of home to all our followers and fans. Whether someone is an aficionado or a novice, they can receive the message.

Abbreviations, emojis, and internet slang should be kept to a bare minimum, however, enthusiasm is rampant in our dialogue.

We match the energy of commentors on posts with a grateful tone.

unsworthvineyards [sablefish mosaic]

leek ash, carrot risotto, pistachio & bull kelp granola, buttermilk & dill vinaigrette

This new dish is going over extremely well with guests. The richness of the fish and earthiness of the carrots and pistachio are perfectly balanced by the brightness of the vinaigrette. Naturally, it goes well with Cowichan Chardonnay!

unsworthvineyards [Mark Wachtin]

More like family than anything else, our dear friend and colleague Mark has been waving the Unsworth flag on Vancouver Island for the past decade. Between his keen insights and stalwart belief in always putting the customer first, Mark is an inspiration to us on a constant basis.

Liked by storiedwinesandspirits and 57 others unsworthvineyards [tasting trilogy]

A 3-month, 3-bottle, wine & food experience!

Adventurous wine lovers on your list? Give the gift of a our new Tasting Trilogy—a 3-month, 3-bottle, wine & food experience for just \$100.

Through Jan, Feb, and Mar 2024, lucky recipients (or you?) can look forward to coming to Unsworth Tasting Room to, collect the featured bottle of wine, enjoy a wine and food pairing by Chef Dan Bain, and take home a special 'surprise' gift from us!

### Contact

Sales & Marketing Chris Turyk

THANK YOU